

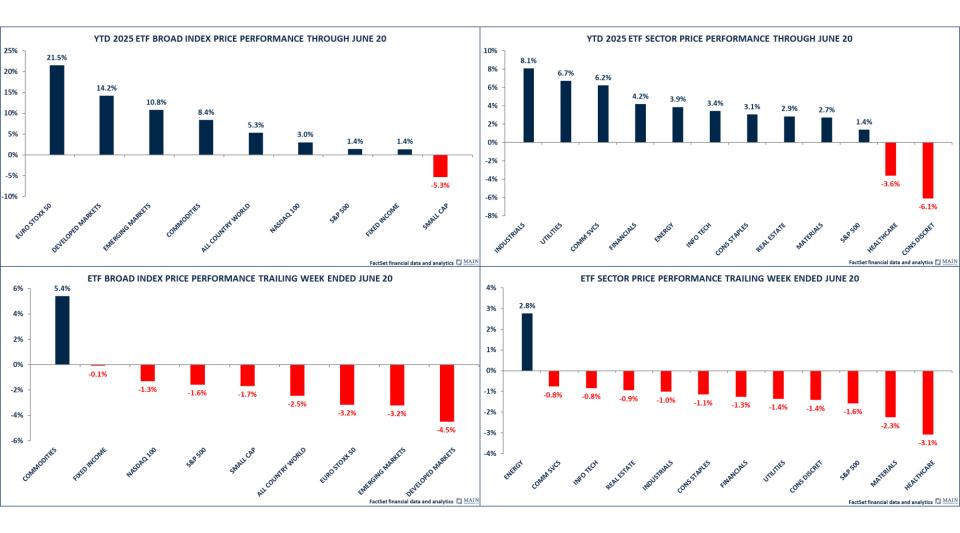
### MAIN MANAGEMENT MARKET NOTE: June 20, 2025

601 California Street, Suite 300, San Francisco, CA 94108

Phone: 415-217-5800 | Fax: 415-217-5809 | www.mainmgt.com

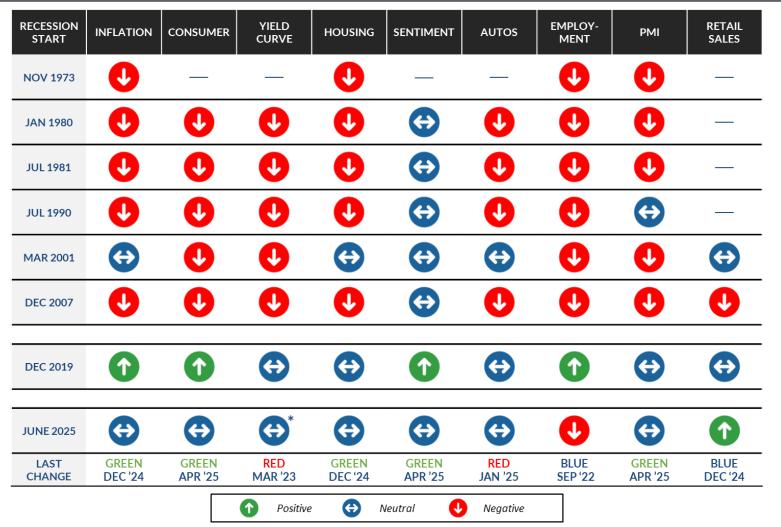


### Performance





### **Recession Dashboard**



Inflation: Headline CPI. Source: St. Louis Fed. Consumer: Conference Board Consumer Confidence. Source: The Conference Board. Yield Curve: 10 year – 3 month Treasury spread. Source: FactSet financial data and analytics. Housing: Housing Starts & Existing Home Sales. Source: St. Louis Fed. Sentiment: Conference Board Consumer Confidence, UMich Consumer Sentiment, State Street Investor Confidence, CEO Confidence, VIX, AAII Autos: Auto Sales. Source: St. Louis Fed. Employment: Initial Weekly Unemployment Claims & Nonfarm Payrolls. Source: St. Louis Fed. PMI: Markit US Manufacturing PMI & US ISM Manufacturing PMI & Chicago PMI. Source: Markit, ISM. Retail Sales: Advance Retail Sales. Source: St. Louis Fed. \* 10 year – 3 month Treasury spread inverted on 11/2/22.

### FOMC



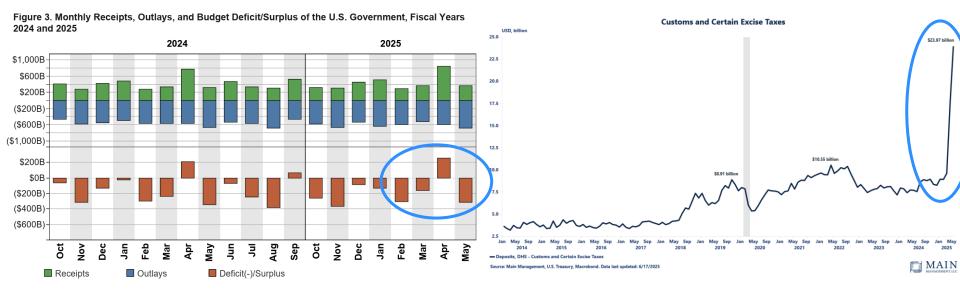
The FOMC met this week and kept rates unchanged, as expected. The median forecast on the dot plot (left) still shows 50bps of cuts in 2025. The Fed was a bit more hawkish in its Summary of Economic Projections, though, lowering its 2025 GDP estimate to 1.4% and lifting inflation to 3% while noting that uncertainty has diminished but is still relatively elevated.

| Median Dot: 3.9% = 2 cuts in 2025     |     | 4.5        |   | Median <sup>1</sup>                       |              |   |                   |
|---------------------------------------|-----|------------|---|---|--------------|---|-------------------|
|                                       |     | 4.0<br>3.5 | Variable  | 2025                                      | 2026         | 2027                                      | Longer<br>run     |
| · · · · · · · · · · · · · · · · · · · |     | 3.0        | Change in real GDP<br>March projection              | $\begin{array}{c} 1.4 \\ 1.7 \end{array}$ | $1.6 \\ 1.8$ | $\begin{array}{c} 1.8\\ 1.8\end{array}$   | 1.8<br>1.8<br>1.8 |
| • ••                                  | • • |            | Unemployment rate<br>March projection               | $\begin{array}{c} 4.5 \\ 4.4 \end{array}$ | $4.5 \\ 4.3$ | $\begin{array}{c} 4.4 \\ 4.3 \end{array}$ | 4.2<br>4.2        |
|                                       |     | 2.0<br>1.5 | PCE inflation<br>March projection                   | $3.0 \\ 2.7$                              | $2.4 \\ 2.2$ | $2.1 \\ 2.0$                              | 2.0<br>2.0        |
|                                       |     | 1.0        | Core PCE inflation <sup>4</sup><br>March projection | $3.1 \\ 2.8$                              | $2.4 \\ 2.2$ | $2.1 \\ 2.0$                              | <br> <br> <br>    |
|                                       |     | 0.5<br>0.0 | Memo: Projected<br>appropriate policy path          |   |              |   |                   |
|                                       | 1   |            | Federal funds rate<br>March projection              | $3.9 \\ 3.9$                              | 3.6<br>3.4   | 3.4 $3.1$                                 |                   |



### Budget & Tariffs

With the Big, Beautiful Bill still very much up for debate, a lot of discussion has been centered on the deficit. The Monthly Treasury Statement through May 2025 was released recently and shows the ongoing deficit at which the U.S. Government is operating (left). April is really the only month to regularly post a surplus because of tax day. One benefit from the tariffs is that they are bringing in money to the government at a historically high run rate (right).





### **Retail Sales**

Retail Sales slumped -0.91% M/M in May, the 2<sup>nd</sup> down month in a row and the biggest decline since March 2023. Core Retail Sales (ex-Autos & Gas Stations) were down -0.12% M/M. The drop in the headline figure was due primarily to auto sales, which saw a big pull-forward in February and March on tariff fears and have since slowed.



## Category Breakdown

MAIN MANAGEMENT, LLC

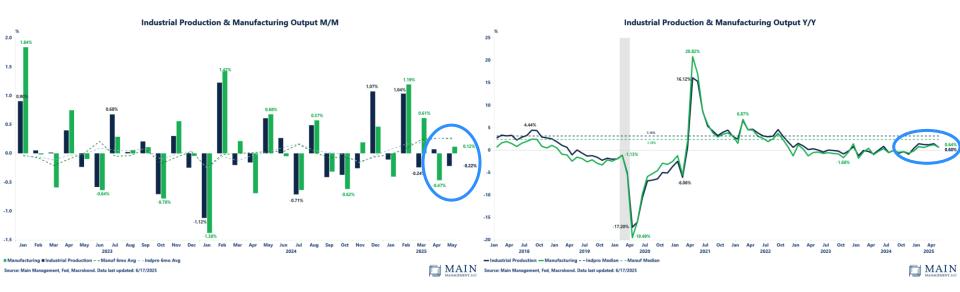
Looking at the categories on a M/M basis (left), Misc Stores led the way up +2.9% followed by Sporting Goods at +1.3%. The laggards were Autos down -3.9% and then Building Materials down -2.7%. On a Y/Y basis (right), Furniture/Home Furnishings lead the way up +8.8% followed by NonStore at +8.3%. Gas Stations are the laggards, down -6.9%, and then Department Stores at -2.8%.

| Retail Sales by Category M/M  |           |                         | Retail Sales by Category Y/Y   |                            |                         |  |  |
|---|-----------|-------------------------|--|----------------------------|-------------------------|--|--|
| %   |           | 2                       |  | %                          |                         |  |  |
| -4 -:   | 3 -2 -1 0 |                         |  | -7.5 -5.0 -2.5 0.0 2.5 5.0 | J 7.5 10.0              |  |  |
| Miscellaneous Stores Retailers  |           | 2.9%                    | Furniture & Home Furnishings Stores  | (                          | 8.8%                    |  |  |
| Sporting Goods, Hobby, Musical Instrument, & Book Stores                |           | 1.3%                    | Non-Store Retailers  |                            | 8.3%                    |  |  |
| Furniture & Home Furnishings Stores                                     |           | 1.2%                    | Health & Personal Care Stores  |                            | 7.1%                    |  |  |
| Non-Store Retailers   |           | 0.9%                    | Miscellaneous Stores Retailers   |                            | 7.5%                    |  |  |
| Clothing & Clothing Accessories Stores                                  |           | 0.8%                    | Food Services & Drinking Places  |                            | 5.3%                    |  |  |
| General Merchandise Stores  | I.        | 0.1%                    | Retail Sales & Food Services, Ex Motor Vehicle & Parts and Gas Stations        | ن ا                        | 4.6%                    |  |  |
| Health & Personal Care Stores   | 1         | -0.1%                   | Clothing & Clothing Accessories Stores   |                            | 3.7%                    |  |  |
| Retail Sales & Food Services, Ex Motor Vehicle & Parts and Gas Stations |           | -0.1%                   | Retail & Food Services Sales, Total  |                            | 3.3%                    |  |  |
| Department Stores   |           | -0.4%                   | Automobile & Other Motor Vehicle Dealers                                       |                            | 2.3%                    |  |  |
| Electronics & Appliance Stores  |           | -0.6%                   | Grocery Stores   |                            | 2.3%                    |  |  |
| Food & Beverage Stores  |           | -0.7%                   | General Merchandise Stores   |                            | 2.2%                    |  |  |
| Grocery Stores  |           | -0.8%                   | Food & Beverage Stores   |                            | 2.2%                    |  |  |
| Retail & Food Services Sales, Total                                     |           | -0.9%                   | Sporting Goods, Hobby, Musical Instrument, & Book Stores                       |                            | 1.8%                    |  |  |
| Food Services & Drinking Places   |           | -0.9%                   | Building Material & Garden Equipment & Supplies Dealers                        |                            | -1.1%                   |  |  |
| Gasoline Stations   |           | -2.0%                   | Electronics & Appliance Stores   |                            | -1.9%                   |  |  |
| Building Material & Garden Equipment & Supplies Dealers                 |           | -2.7%                   | Department Stores  |                            | -2.8%                   |  |  |
| Automobile & Other Motor Vehicle Dealers                                | /         | -3.9%                   | Gasoline Stations  |                            | -6.9%                   |  |  |
| Source: Main Management, USCB, Macrobond. Data last updated: 6/17/2025  |           | MAIN<br>MANAGEMENT, LLC | $\int_{.c}$ Source: Main Management, USCB, Macrobond. Data last updated: 6/17/ | /2025                      | MAIN<br>MANAGEMENT, LLC |  |  |

### MANAGEMENT, LLC

### **Industrial Production**

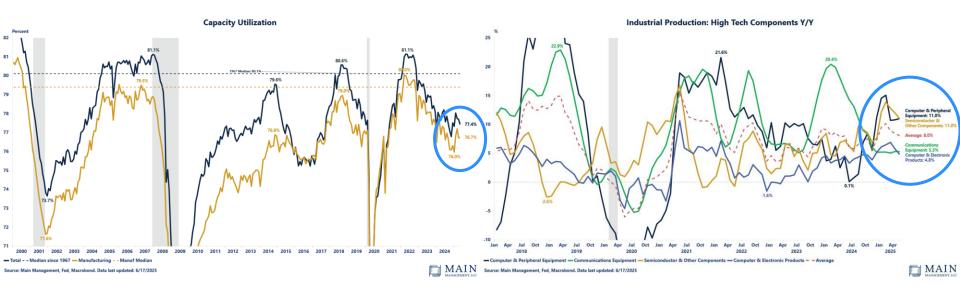
Industrial Production dipped -0.22% M/M in May, missing forecasts for a +0.1% rise. Meanwhile, Manufacturing Output rose +0.12% M/M but also missed forecasts for a +0.2% increase. Still, the rolling 6mo averages have been solid and hopefully we get a resumption of the uptrend in the coming months. On a Y/Y basis, both Industrial Production and Manufacturing Output slowed to +0.60% and +0.64%, respectively.





## Capacity & High Tech

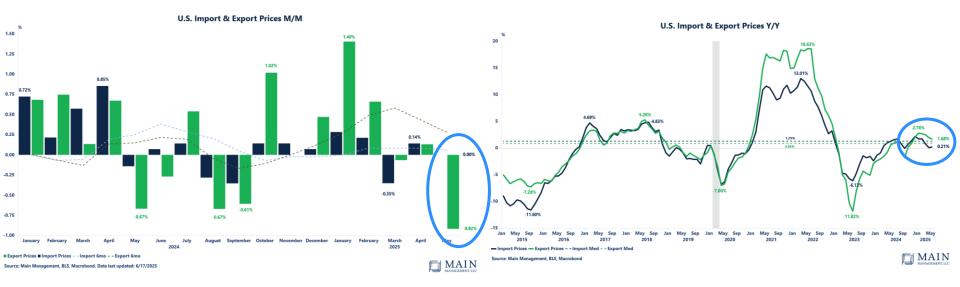
Total Capacity Utilization (left) ticked down to 77.4% while that for Manufacturing was unchanged at 76.7%. It's not great to see these in a downtrend, but part of this could also be due to increasing productivity which frees up capacity to be used elsewhere. On the right, we show Industrial Production for High Tech Components on a Y/Y basis, showing all of the major groups up solidly, led by Computer & Peripheral Equipment and Semiconductors, both up +11.0%.





## Import / Export Prices

Import Prices were flat in May (left), above forecasts for a -0.2% dip, while Export Prices fell -0.92% M/M, considerably more than expectations for a -0.2% decline. It's important to remember that these prices are measured before tariffs. If you exclude fuels, Import Prices were up +0.3% M/M, with gains in every major category outside of food. On a Y/Y basis (right), Import Prices ticked up to +0.21% while Export Prices slowed to +1.68%.



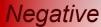


# Homebuilder Sentiment



The housing market remains stymied by high mortgage rates (right). The NAHB Housing Market Index (left) was down again for the 4<sup>th</sup> month out of the last 5. It fell to 32, below forecasts for 36 and the lowest since December 2022. Buyer Traffic fell to 21, the lowest since May 2022. 6-Month Expectations moved lower to 40, the lowest since November 2023. Notably, Single-Family Sales (left, red line) dropped all the way down to 35, the lowest since June 2012!!





#### MAAIN MANAGEMENT, LLC

### Housing Starts & Permits

Both Housing Starts (left) and Building Permits (right) fell in May. Total Housing Starts dropped to 1.26mil units, missing forecasts for a 1.36mil unit reading and the slowest since May 2020! Multi-Family Starts drove the decline as they were down -30% M/M. Total Permits slowed to 1.39mil units, below expectations for a 1.43mil unit reading and the slowest since June 2020! High mortgage rates and elevated materials costs pose sizeable headwinds.







### Summary

- The FOMC kept rates unchanged as expected, with 2 cuts forecasted for the rest of the year. The SEP was a bit more hawkish, though, compared to March.
- The government budget deficit continues unchecked but at least tariffs are bringing in additional funds.
- Retail Sales missed forecasts as the pre-tariff pull-forward is unwinding.
- Industrial Production came in below forecasts as Capacity Utilization declined.
- The housing market continues to face headwinds with high mortgage rates.
- Upcoming key data to watch:
  - Existing Home Sales (Mon)
  - GDP Final Reading (Thurs)
  - Core PCE & Consumer Spending (Fri)

### Appendix

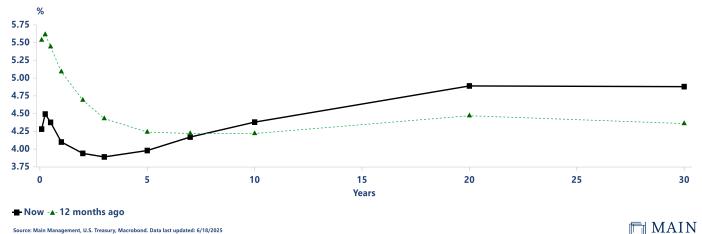


### MAIN MANAGEMENT, LLC

### Yields & Futures



**US TREASURY YIELD CURVE** 



### Inflation Watch

#### MAIN MANAGEMENT, LLC

#### **MAJOR COMMODITY INDICES Y/Y**



Source: Main Management, S&P Global, CoreCommodity Management, LME, EIA, LBMA, Macrobond, LPPM, NRCan, ICCO, ICO, USDA, MIAX, TREA, TMX, Macrobond. Data last updated: 6/20/2025

| Commodity           | 1 Month | 3 Months | YTD ↓ | 1 Year |
|---------------------|---------|----------|-------|--------|
| Gold                | 5.3     | 11.1     | 29.3  | 45.3   |
| Silver              | 13.5    | 8.2      | 27.4  | 25.7   |
| Gasoline            | 8.2     | 5.8      | 15.3  | -5.7   |
| Lumber              | 3.0     | -6.9     | 12.3  | 22.1   |
| Bitcoin             | 1.2%    | 26.6%    | 12.0% | 57.4%  |
| Copper              | 2.0     | -2.2     | 11.4  | 1.3    |
| Natural Gas         | 18.6    | -0.7     | 9.8   | 43.1   |
| S&P GSCI            | 10.2    | 6.3      | 9.0   | 7.5    |
| BBG Commodity Index | 5.6     | 1.9      | 8.7   | 5.4    |
| Soybeans            | 2.2     | 5.8      | 7.7   | -7.2   |
| Crude Oil           | 18.6    | 10.4     | 2.8   | -8.3   |
| Coffee              | -13.6   | -16.1    | 1.6   | 43.0   |
| Cotton              | -0.1    | -2.5     | -5.2  | -7.3   |
| Corn                | -3.3    | -6.0     | -5.5  | -2.3   |
| US Dollar (DXY)     | -2.2    | -4.2     | -8.8  | -6.1   |

MAIN MANAGEMENT, LLC



### Disclosures

Main Management, LLC ("Main Management", or the "Firm") is an investment adviser registered under the Investment Advisers Act of 1940, as amended. The Firm was founded in 2002 and provides investment management services primarily to high net worth, family groups, foundations/endowments, and serves as a sub-adviser to third-party investment advisers & broker-dealers.

The information contained herein was prepared using sources that the Firm believes are reliable, but the Firm does not guarantee its accuracy. The information reflects subjective judgments, assumptions and the Firm's opinion on the date made and may change without notice. The Firm is not obligated to update this information. Nothing herein should be construed as investment advice or a recommendation to purchase or sell securities. The information is not intended as an offer to provide advisory services in any state or jurisdiction where such offer would not be permitted under applicable registration requirements. All equity investing entails risk of loss.

In preparing this material, Main Management has not taken into account the investment objectives, financial situation or particular needs of any individual investor. Many securities transactions are risky and are not suitable for all investors. All securities investments carry risk, including a risk of loss of principal.

601 California Street, Suite 200, San Francisco, CA 94108 Phone: 415-217-5800 | Fax: 415-217-5809 | www.mainmgt.com